The Political Consequences of the Opioid Epidemic

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Abstract

This paper estimates the effects of the opioid epidemic on political outcomes by leveraging rich geographic variation in exposure to the crisis. We study its effect on the Republican vote share in House and presidential elections from 1982 to 2020. Our results suggest that greater exposure to the opioid epidemic continuously increased the Republican vote share, starting in the early 2000s. This higher vote share translated into Republicans winning additional seats in the House from 2012 until 2020 and House members holding more conservative views. These effects are explained by changes in voter views rather than in voter composition.

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I. Introduction

The opioid epidemic stands as one of the most tragic public health crises to affect the United States in the past century (Cutler and Glaeser, 2021). Since its onset in 1996, exposure to the epidemic has led to increased mortality, disability, and poverty, triggering changes in family formation and household composition (Maclean et al., 2020; Buckles et al., 2022). In the last two decades, this has set communities more exposed to the crisis onto divergent demographic and socioeconomic paths. The unfolding of the epidemic coincides with a historical moment of enhanced partianship and polarization. Survey data show that the share of Americans consistently expressing conservative or liberal views doubled between 1994 and 2017 (Doherty et al., 2017). Political elites, particularly members of Congress across parties, increasingly disagree on policy issues (McCarty et al., 2016), and the content of political speech is more polarized (Gentzkow et al., 2019; Card et al., 2022).

In this paper, we ask whether community exposure to the opioid epidemic caused political and ideological divergence along party lines. Historical and contemporaneous evidence point towards a connection between communities experiencing deteriorating health and political changes. For example, worsening mortality rates in Germany in the early 1930s are associated with increasing votes for the far right and out-group animosity (Galofré-Vilà et al., 2021). Voigtländer and Voth (2012) document persistent antisemitic attitudes and right wing support in towns and cities more affected by the Black Death. More recently, in 2016, support for Donald Trump in the presidential election in the United States and for Brexit in the United Kingdom has been shown to correlate with midlife mortality (Monnat, 2016; Bor, 2017; Bilal et al., 2018; Goodwin et al., 2018; Case and Deaton, 2022; Koltai et al., 2020; Siegal, 2023). Sociologists have also linked past drug epidemics to political and policy changes. Often, a narrative of fear accompanies the coverage of these events, and it is used to advance right-wing policies and legislation. Such examples include the crack epidemic, which led to a more punitive criminal justice system (Reinarman and Levine, 1989), and the opioid scare of the 1870s, which motivated the passage of repressive laws against the Chinese minority (Morgan, 1978; Reinarman and Levine, 1989).

To establish a causal link between the opioid epidemic and the changes in political preferences we need to address the fact that deteriorating socioeconomic conditions can both increase demand for opioids (Ruhm, 2019; Currie and Schwandt, 2021) and fuel anti-establishment sentiment and support for the right (Blickle, 2020). To overcome this identification challenge, we uncover rich geographic quasi-exogenous variation in exposure to the opioid epidemic to provide causal evidence of its effects on political outcomes. Our approach leverages detailed features of the initial marketing of prescription opioids, which we obtained from unsealed court records drawn from litigation against Purdue Pharma—the manufacturer of OxyContin, a prescription opioid at the center of the epidemic. Those records show that at the dawn of the opioid epidemic in 1996, pharmaceutical marketing efforts were concentrated in the cancer pain market with a plan to quickly expand to the much larger non–cancer pain market in those *same* geographic areas. Furthermore, the pharmaceutical industry's later strategy to target top opioid prescribers—those in the highest deciles of the distribution—meant that these initial targets always received more marketing even when attention was not on the cancer pain market. This targeting implied that noncancer patients in high-cancer areas were disproportionately exposed to the opioid epidemic and the unfortunate chain of events that followed. We use cancer mortality in 1996—i.e., before the unfolding of the epidemic—as a measure of exposure. We show that mid-nineties cancer mortality is a strong indicator of exogenous exposure to the opioid epidemic. Our identification assumption is that areas with higher cancer mortality in 1996 would have exhibited the same trends in political outcomes as areas with lower cancer mortality absent the pharmaceutical marketing.

To estimate the causal effects of opioid epidemic exposure on political outcomes, we collect data from multiple sources and construct a panel of commuting zones (CZs) covering the United States from 1982 to 2020.¹ We use data on political outcomes from Dave Leip's Atlas of US Elections (Leip, 2022) and the United States Historical Election Returns Series assembled by the Inter-university Consortium for Political and Social Research (ICPSR), which provides information on House and presidential election results. We combine these data with two surveys on political views: the American National Election Survey (ANES) and the Cooperative Congressional Election Study (CCES). To measure opioid prescriptions at the CZ level, we use data from the Drug Enforcement Administration (DEA) on the distribution of controlled substances. Finally, we construct cancer and opioid mortality measures from the National Vital Statistics System (NVSS).

We find that exposure to the opioid epidemic increased the Republican vote share in House and presidential elections. We document that the relationship between cancer mortality and Republican vote share emerged soon after the onset of the opioid epidemic. After continuous years of increase, by the 2020 House elections, a one-standard-deviation higher 1996 cancer mortality rate would yield an increase in the Republican vote share of 4.6 percentage points. Using survey data, we document that this shift toward the Republican party and away from the Democrat party was similar across age, gender, and education levels. These increases were initially concentrated in communities with relatively low support for Republicans, and it took several terms for the incremental gains to change election outcomes. We estimate that greater initial exposure to the opioid epidemic translated, by 2012, into a higher number of seats in House elections

 $^{^{1}}$ CZs are geographic areas defined to capture local economic markets. They encompass all metropolitan and nonmetropolitan areas in the US. While CZ-level data are less granular than those at the county level, they are much more granular than state-level data (Tolbert and Sizer, 1996).

for the Republican party. These changes increased the conservative leaning of the House of Representatives, as measured by legislative roll-call voting by members of Congress. However, this shift stemmed not from the election of candidates at the extreme of the political spectrum but from a change in the composition of the House. We also observe a positive wedge in favor of the Republican party in terms of the number of individual House campaign donations. This difference is the result of a decline in donations to Democrat candidates, with no effects observed for Republicans. When we look at presidential elections, the results follow the pattern of the House elections. Finally, we find no effects on turnout rates.

Next, we investigate whether these changes in voting patterns result from changes in the composition of the electorate or a shift in views. To address the first hypothesis, we use migration flow data. We document that areas with high versus low exposure to the opioid epidemic did not exhibit differential trends in terms of inflow or outflow migration. Second, we also reject that our results are mechanically driven by the epidemic's direct mortality effects. Back-of-the-envelope calculations suggest that, by 2020, the vote share for Republicans would have changed by at most 0.22 percentage points in the absence of the epidemic. Instead, we find evidence for the hypothesis that the voting patterns resulted from changes in views and political preferences. We use CCES and ANES survey data to measure this ideological realignment. Specifically, we estimate that exposure to the epidemic translated into a rise in conservative views across the board, as measured by views on immigration, abortion and gun control and by self-declared ideology.

We assess alternative explanations for these changes in views and provide evidence suggestive of three forces at play. First, the perceived greater effectiveness of the Republicans' than of the Democrats' approach to curbing the opioid epidemic might have swayed voters in the direction of the former. Republicans favor increased law enforcement to curb drug trafficking and crime, while Democrats prefer harm reduction policies and funding increases for opioid abuse treatment and recovery. We find that higher cancer mortality rates in the mid-1990s predict greater support for police presence and an increased sense of safety around police. On the other hand, the effectiveness of some harm reduction policies has been questioned, given recent evidence showing that they may increase drug use and mortality (Doleac and Mukherjee, 2019; Packham, 2022; Spencer, 2023). Indeed, we find that exposure to the opioid epidemic predicts lower support for marijuana legalization on state ballot initiatives.

Second, work in psychology—particularly the social identity and intergroup threat theories—proposes that shared experiences of hardship strengthen in-group identity, alter the perceived distance between groups, and increase affective polarization.² The

²See Struch and Schwartz (1989); Brewer (2001); Bastian et al. (2014); and Nugent (2020). Affective polarization refers to the extent to which citizens feel more negatively toward other political parties than toward their own (Iyengar et al., 2019).

opioid epidemic serves as an example of shared hardship. Using survey data we provide direct evidence of this mechanism: exposure to the opioid epidemic raises affective polarization and strengthens in-group identity, measured as an increase in the importance of American values and traditions. Our results are consistent with those from Mian et al. (2014) and De Bromhead et al. (2013) that connect adverse economic shocks with the rise of polarization and right-wing support. Finally, we find that exposure to the opioid epidemic increases viewership of Fox News, which in itself can also increase support for the Republican party (DellaVigna and Kaplan, 2007; Clinton and Enamorado, 2014; Martin and Yurukoglu, 2017).

We provide several tests that support our empirical design and the robustness of our results. The validity of the identification strategy requires that, in the absence of prescription opioids marketing, areas with higher cancer mortality in 1996 would have exhibited the same trends in our outcome variables as areas with lower cancer mortality. To support this assumption, we present estimates of reduced-form event studies of the relationship between the Republican vote share and 1996 cancer mortality and test for differential trends in the pre-period. We find no relationship between our measure of epidemic exposure and political outcomes from 1982 to 1994, the period before the introduction of OxyContin and the start of the opioid epidemic. However, soon after, communities started to drift apart in terms of Republican vote share as a function of their exposure to the opioid epidemic. In addition, we perform an out-of-sample exercise using 1980 cancer mortality and reproduce our empirical strategy for the pre-period from 1982 to 1994. We find no evidence of a relationship between lagged cancer mortality and future Republican support. We also construct placebo 1996 mortality rates from unrelated causes of death and replicate our main specification; we show that our results are not driven by these other health trends that are not connected to the opioid epidemic but are a measure of underlying population health.

We rule out several alternative explanations that could give rise to our results. We control for geographic exposure to economic, political, media, and health shocks, and political realignment in rural areas and among demographic and religious groups, that have been documented to have affected political outcomes in this period. Specifically, the increase in Chinese import competition, the North American Free Trade Agreement (NAFTA), the Republican Revolution of 1994, the 2001 economic recession and the Great Recession, the decline in unionization rates, robot adoption, the introduction of Fox News, and the increase in deaths of despair. We also tests if the political realignment of rural places, population over 65 years, and Evangelicals towards the Republican party confound our results. Our estimates remain robust when we account for exposure to these shocks and trends.

In this paper, we establish a causal connection between two of the most salient social developments in the United States over the past decades: the opioid epidemic and the

rise in partinsanship and polarization. We build a bridge between the political economy and health economics literatures, contributing to the understanding of the socioeconomic determinants of political preferences and ideological views. Previous studies have explored the effects of economic conditions, globalization, trade, automation, and immigration on political ideology and polarization (among others, Brunner et al., 2011; Voorheis et al., 2015; McCarty et al., 2016; Margalit, 2019; Autor et al., 2020; Rodrik, 2021; Che et al., 2022; Guriev and Papaioannou, 2022; and Choi et al., 2024). Closer to our work is Voigtländer and Voth (2012), Galofré-Vilà et al. (2022) and Blickle (2020) who link extreme health events such as the black death and the 1918 influenza pandemic to increases in out-group polarization and support for the far right. This paper shows how the disparate community effects of a major public health crisis translated into divergent political preferences, increased affective polarization, and strengthened the ideological distance along conservative–liberal lines between more and less exposed communities.

Finally, we extend the literature on the community-level effects of the opioid epidemic by estimating the overall political impact resulting from its complex and multidimensional consequences. Previous work has documented its effects on poverty, disability, employment, crime, municipal finances, house prices, fertility, and children's outcomes: see, among others, Park and Powell (2021); Buckles et al. (2022); Arteaga and Barone (2023); Ouimet et al. (2020); Cornaggia et al. (2022) and Custodio et al. (2023) as well as Maclean et al. (2020) for a review.

II. Background: Opioid Epidemic & Political Landscape

In this section, we discuss the origins of the opioid epidemic, its community-level impacts, and trends in political support and partial partial in the United States that occurred simultaneously with the opioid epidemic

II.a The Unfolding of the Opioid Epidemic

The United States has experienced an unprecedented crisis related to the misuse of and addiction to opioids. As of 2022, over 700,000 lives had been lost to opioid overdoses (CDC, 2023). During the last decade, a sizeable body of research has studied the origins of the opioid crisis and the factors that shaped its evolution and propagation. This literature has shown that the pharmaceutical industry and healthcare providers played a critical role in the origins of the crisis (Eichmeyer and Zhang, 2020; Miloucheva, 2021; Alpert et al., 2022). In particular, the aggressive and deceptive marketing of potent opioids with high potential for addiction directed toward physicians, in a setting with financial incentives for doctors to increase prescriptions and with weak monitoring, created the perfect platform for the crisis to unfold.

The origin of the opioid epidemic is traced to the 1996 introduction of OxyContin by Purdue Pharma (Quinones, 2015). This prescription opioid redefined pain management practices for non-cancer and non-terminal conditions. Before OxyContin, opioid therapy was primarily reserved for cancer and end-of-life care due to concerns about addiction risks for chronic non-terminal pain patients (Melzack, 1990). At that time, MS Contin, a drug also produced by Purdue Pharma, was the gold standard for cancer pain treatment. OxyContin's development aimed to counter generic competition anticipated after MS Contin's patent expired in 1996. As Purdue stated: "Because a bioequivalent AB-rated generic control-release morphine sulfate is expected to be available sometime during the latter part of 1996, one of the primary objectives is to switch patients who would have been started on MS Contin onto OxyContin as quickly as possible" (OxyContin Launch Plan, September 1995).

The objective for OxyContin was to take over MS Contin's market, but also to gain ground in the much larger non-cancer pain treatment market, in which opioids were almost absent. Nonetheless, establishing the use of OxyContin for moderate and chronic pain was not an easy task; it was clear to Purdue that they were going to face pushback when expanding to the non-cancer market. Specifically, based on physicians' focus groups in 1995, Purdue concluded that *"there is not the same level of enthusiasm toward this drug for use in non-cancer pain as we identified in cancer pain"* (Purdue Pharma, 1995). The two main barriers Purdue Pharma faced were (i) the fear and stigma related to the use of opioids for non-terminal or non-cancer pain and (ii) the administrative barriers physicians and pharmacies had to overcome to prescribe and sell Schedule II drugs.

To overcome these obstacles, Purdue deployed a comprehensive marketing strategy. First, they pushed the message of an untreated "pain epidemic" that affected millions of Americans on a daily basis, and that urged for the use of opioids on a wider range of conditions. Pain was introduced as the fifth vital sign, with the goal of encouraging the standardized evaluation and treatment of pain symptoms (Jones et al., 2018). This messaging also included misleading statements—for instance, that opioid addiction rates were lower than 1%. Second, OxyContin was promoted directly to physicians by the largest and highest-paid sales force in the industry.³ The continuous promotion of OxyContin through advertisements, gifts, and promoted medical literature was delivered through repeated visits and calls to physicians. Furthermore, the marketing team carefully tracked physician prescription habits to optimize and personalize their detailing messages.⁴ These promotional efforts quickly translated into a growing number of prescriptions from OxyContin (Figure ??).

³The average sales representative's annual salary of \$55,000, was complemented by annual bonuses that averaged \$71,500, with a range of \$15,000 to nearly \$240,000 (Van Zee, 2009).

⁴From 1996 to 2000, Purdue increased its total physician call list from approximately 33,400 to approximately 70,500 physicians; United States General Accounting Office (2003). See Figure ?? for details on the targeting of top deciles prescribers by Purdue Pharma.

By 2001, West Virginia, Virginia, Ohio, and Kentucky were pursuing class-action lawsuits against Purdue Pharma and other pharmaceutical companies. During this time, physicians and community leaders had raised concerns to the FDA about the level of abuse of OxyContin, while officers from the DOJ and the DEA had either testified before Congress or completed reports on the gravity of the situation (Meier, 2018). Despite these efforts, prescription opioids continued to increase during this decade with limited restrictions. At their peak, opioid prescriptions reached 81.3 prescriptions per 100 persons in 2012 (CDC, 2020). Rates of substance use disorder grew by a factor of six between 1999 and 2009 (Paulozzi et al., 2011), and prescription opioid mortality grew by a factor of five (Maclean et al., 2020).

In response to the widespread misuse of prescription opioids and OxyContin, prescription restrictions were tightened, and in 2010, Purdue Pharma introduced an abuse deterrent formulation of OxyContin. Evans et al. (2019) and Alpert et al. (2018) show that the reformulation unfortunately led many consumers to substitute toward a dangerous and inexpensive alternative: heroin. As a result, deaths, poisonings, emergency room visits, and enrollments in treatment programs for heroin abuse increased. In particular, between 2010 and 2013, heroin death rates increased by a factor of four with no reduction in the combined heroin and opioid death rate (Evans et al., 2019). It took many years for this issue to become a matter of national interest. President Obama's first reference to the opioid crisis happens only in October of 2015, and the topic was mostly absent from discussions in the House of representatives prior to 2015 ??.

It was not until 2016 that Congress passed its first legislation targeting the crisis, but the law did not include any restrictions or controls for prescribing opioids. At the time, Obama administration officials said they tried to strike a balance between controlling the harms of opioids and keeping them available for patients—a narrative closely aligned with the *"epidemic of pain"* campaign that Purdue contributed to fund (Whyte and Ernsthausen, 2017). In 2012, pain advocacy groups funded by the opioid industry, sent a letter to U.S. senators promoting a hearing on an influential report about a "crisis of epidemic proportions": pain in America. This occurred in a context where, from 2006 to 2015, the pharmaceutical industry spent over 800 million dollars lobbying Congress, federal agencies, and all 50 state legislatures on issues related to restrictions and controls for prescribing opioids (Whyte and Ernsthausen, 2017).

From 2016 to this day, the epidemic has been characterized by surging deaths related to the use of synthetic opioids, particularly fentanyl. Fentanyl, an extremely potent synthetic opioid, is more profitable to manufacture and distribute than heroin and has a higher risk of overdose.⁵ Indeed, fentanyl-related deaths account for almost the entire increase in drug overdose mortality between 2014 and 2021. According to law enforcement,

⁵Heroin is approximately three times as potent as morphine, and fentanyl is 100 to 200 times more potent than morphine, depending on the batch.

nearly all illicit fentanyl is produced abroad and smuggled into the country (O'Connor, 2017). Hansen et al. (2023) document a significant positive relationship between imports and opioid overdose deaths within a state, showing that international trade is contributing to the opioid crisis by facilitating smuggling of fentanyl. In 2020, the majority (69%) of Americans said the federal government should be doing more about opioid addiction.⁶

II.b Economic Impacts of the Opioid Epidemic

Mortality from opioids is only one of the many social costs associated with the opioid epidemic. Some 10.1 million people aged 12 or older are estimated to have misused opioids in the past year in the US (SAMHSA, 2020). These numbers are orders of magnitude larger than the number of deaths and help rationalize why the opioid epidemic has disrupted health and economic opportunities, affecting individuals and their communities.

Notably, the epidemic has increased disability rates utilization (Powell et al., 2020; Savych et al., 2019) and affected labor force participation and employment rates (Krueger, 2017; Ouimet et al., 2020). Further, exposure to lax regulations surrounding opioid prescriptions contributed to homelessness and a rise in violent crime (Olvera et al., 2023; Dave et al., 2021; Sim, 2023). The added economic distress translated into broader economic impacts through their detrimental effects on municipalities' access to capital (Cornaggia et al., 2022), house prices (D'Lima and Thibodeau, 2022; Custodio et al., 2023), mortgage credit access (Law, 2023), innovation (Cohle and Ortega, 2023), and sales and employment growth (Ouimet et al., 2020).

Additionally, through its impacts in increasing fertility rates, rates of child protective services investigations, and the number of children living without their parents, the epidemic will also affect future generations (Buckles et al., 2022; Pac et al., 2022). Such individual- and community-level economic distress triggered by the opioid epidemic may contribute to shifts in political attitudes and preferences.

II.c Trends in Political Expression and Partisanship

Contemporaneous to these developments, political polarization and party tribalism in the United States have increased dramatically, creating divisions in society and stifling policy progress (Boxell et al., 2020; Afrouzi et al., 2023). Since the 1980s, the US has exhibited the largest increase in affective polarization among developed democracies. According to Boxell et al. (2022), in 1978, the average partian rated in-party members 27.4 points higher than out-party members on a "feeling thermometer" ranging from 0 to 100; by 2020, this difference was 56.3. While cultural distance has been broadly constant over time across various demographic divisions, liberals and conservatives are more different

⁶The question in the 2020 ANES was "Do you think the federal government should be doing more about the opioid drug addiction issue, should be doing less, or is it currently doing the right amount?" This was the first time this question was included.

today in their social attitudes than they have ever been in the last 40 years (Bertrand and Kamenica, 2023).⁷

Support for partisan leaders is increasingly divided along party lines. The differences in presidential approval ratings across parties—i.e., approval among Democrats of a Republican president and vice versa—were 81 and 70 points for presidents Donald Trump and Barack Obama, respectively. These figures are almost twice as high as the 38-point difference for president George H.W. Bush in the early 1990s (Jones, 2021). The political parties have sorted along ideological lines, meaning that liberal Republicans and conservative Democrats have largely disappeared (Fiorina, 2016). At the same time, the partisanship of language used by members of Congress has sharply increased (Gentzkow et al., 2019; Card et al., 2022).

These trends stem from multiple factors including the rise of social media and the segmentation of media exposure, which has reduced the overlap of information viewed by partisans (Di Tella et al., 2021; Levy, 2021; Allcott et al., 2020; Jo, 2017; Barberá et al., 2015), and the introduction of widely available decentralized propaganda or "fake news" (Azzimonti and Fernandes, 2018). They are also the result of increased exposure to conservative and pro-Republican party media, as a consequence of the introduction and expansion of Fox News (DellaVigna and Kaplan, 2007; Martin and Yurukoglu, 2017; Clinton and Enamorado, 2014). Changes to the economic structure such as the decline in manufacturing and increased import competition from China have also played a role (Autor et al., 2020; Che et al., 2022). Globalization shocks, often working through culture and identity, have also contributed to this shift (Rodrik, 2021). In this paper, we explore an additional channel: the drifting trends in communities' health and socioeconomic outlooks driven by their differential exposure to the opioid epidemic.

II.d Historical Precedent

Psychological adaptations to cope with collective threats can also help explain an increase in preferences for law-and-order politics (Gelfand, 2021). Collective threat drives a preference for cultural tightness, which is defined by strict rules, social order, tradition, and predictability. Throughout history, when groups experience ecological or human-made threats, they desire a strict social order and strong leaders who can create it (Roos et al., 2015; Gelfand, 2019). This evolutionary principle revolves around the fact that communities require strong rules and punishments in order to coordinate to survive collective threats. Past drug "epidemics" are examples of experiences of threats that have led to "tighter" policies. These threats have mostly benefited conservative and right-wing parties by appealing to fear, the decline of traditional values, and xenophobic attitudes. Such are the examples of the crack epidemic, where a narrative of fear, separated from reality,

⁷In this context, social attitudes refer to views related to the role of government in society, e.g., government spending, or views related to civil liberties, such as abortion.

led to a more punitive criminal justice system (Reinarman and Levine, 1989); the opioid scare of the 1870s motivated the passing of repressive laws against the Chinese minority (Morgan, 1978; Reinarman and Levine, 1989), or the prohibition movement during the early twentieth century.

III. Data and Descriptive Statistics

Our goal is to estimate the effects of exposure to the opioid epidemic on political preferences. To achieve this, we construct a panel of commuting zones from 1982 to 2020, pooling data on House and presidential election results, donations to candidates, political views, our measure of epidemic exposure—1996 cancer mortality—and direct measures of opioid epidemic severity, such as opioid mortality and prescription rates.

Political outcomes. We obtain data on election outcomes from 1992 to 2020 from Dave Leip's Atlas of US Elections (Leip, 2022). This dataset tracks votes received by Democratic, Republican, and other candidates for the House of Representatives and presidential elections and the number of registered voters at the county level. We collect data for these outcomes from 1982 to 1990 from the United States Historical Election Returns Series developed by the ICPSR. Combining these datasets, we construct three main outcome variables: the Republican vote shares for House and presidential elections, and voter turnout. Panel (a) of Figure 1 shows the distribution of the Republican vote share in House elections in 1996. This figure suggests widespread variation in the level of support for the Republican party in the mid-1990s. Panel (b) shows changes in the Republican vote share in 2020 relative to that in 1996. Table 1 shows summary statistics in the pre-and post-periods for Republican vote shares, seats in the House, and turnout. Throughout this period, Republicans increased their representation, particularly in the House, where the average vote share went from 45% to 56%. Turnout remained generally stable, experiencing a modest decline from 66% to 64%.⁸

We use the Database on Ideology, Money in Politics, and Elections (DIME) from Bonica (2023) to construct per capita rates of individual campaign donations to House races by party, spanning the years 1982 to 2016.⁹ These data provide unique individual identifiers, with geolocated addresses and details on the contribution amount, campaign, and candidate supported. We aggregate the count of individual campaign contributions

⁸We refrain from using the CCES to study turnout, as studies have raised issues with using these data to measure turnout (Agadjanian, 2018). Grimmer et al. (2018) show that the percentage of respondents who fail to match to the voter registration database increased from about 10% in 2010 to 30% in 2014. Additionally, the criteria used to link survey respondents to registration records have changed over time and vary across states. The inconsistency in the CCES vote validation process can generate time-correlated measurement error in turnout estimates.

⁹We exclude data for 2018 and 2020 from our analysis because donation patterns underwent significant changes during these election cycles, rendering the data incomparable.

directed toward Republican or Democrat candidates in House races and divide this by the voting-age population.

To measure the ideology of House members, we leverage data from Lewis et al. (2023). This repository includes information on all individual votes cast by members of Congress on roll calls along with an estimation of the member's ideology.¹⁰ We use the Nokken–Poole estimate and focus on House members; these estimates are based on the NOMI-NATE model, which places each member along a primary liberal–conservative axis that describes preferences over taxation, spending, and redistribution.¹¹

We construct measures of the public's political views and preferences using survey data from nationally representative election surveys, the ANES and CCES. In particular, the ANES includes a partial thermometer measure, and the CCES provides measures of individual views on highly political issues such as support for gun control, support for access to abortion, and immigration policy, among other issues.

Prescription opioids. We digitize historical records from the DEA's Automation of Reports and Consolidated Orders System (ARCOS). These reports contain the distribution records of all Schedule II substances by active ingredient (e.g., oxycodone, morphine) at the 3-digit ZIP code level from 1997 to 2020.¹² From these data, we construct a CZ-level per capita measure of grams of prescription opioids, including oxycodone, codeine, morphine, fentanyl, hydrocodone, hydromorphone, and meperidine. Figure 1 and Table 1 show geographic variation in and summary statistics on the level of prescription opioids per capita.

Mortality measures. We use county-level data from the Detailed Multiple Cause of Death files from 1976 to 2020. We compute the 1996 cancer mortality rate to proxy the cancer market served by Purdue Pharma at the time of OxyContin's launch. Panel (c) of Figure 1 shows the distribution of cancer mortality across geographies in 1996.

Prescription opioid mortality includes deaths whose underlying causes are substances usually found in prescription painkillers, e.g., hydrocodone, morphine, and oxycodone. We also consider a broader mortality measure that includes deaths from heroin and synthetic opioids, e.g., fentanyl.¹³ Panel (d) of Figure 1 shows the geographic distribution of prescription opioid mortality from 1999 to 2018.

Geographic harmonization. The electoral outcome and mortality data are available at the county level; we use the crosswalks developed by Autor and Dorn (2013) to aggregate

¹⁰As of January 22, 2018, the Voteview.com database included information on all 24,174,546 individual votes cast by 12,297 members on 105,721 roll calls over Congress's 229-year history.

¹¹For further discussion of the NOMINATE model, see Poole and Rosenthal (1985) and Poole (2005). In particular, the Nokken–Poole estimate is well suited for measuring how members of Congress's ideological positions may have changed over time since the scores are generated with members allowed to hold different positions in each Congress; see Nokken and Poole (2004).

¹²The digitized ARCOS system data are available here. We construct a crosswalk from 3-digit ZIP codes to commuting zones using the geographic correspondence engine powered by the Missouri Centers for Disease Control.

¹³See Arteaga and Barone (2023) for the ICD10 and ICD9 codes used in constructing each variable.

the data to CZ level.¹⁴ The survey data from the ANES and CCES and data on House ideology are collected at the electoral district level. We use the crosswalks developed by Ferrara et al. (2021) to compute the outcomes of interest at CZ level. This second step serves two purposes: i) to harmonize to a common geographic unit and ii) to account for redistricting of congressional districts since Ferrara et al. (2021) provide year-specific crosswalks.¹⁵

In sum, our final dataset consists of a panel of 625 CZs from 1982 to 2020.¹⁶ Our choice of commuting zones as the geographic unit of analysis is guided by the fact that it is designed to capture local economic activity, and as a result, it is the unit that better captures the market definition of pharmaceutical companies and the variation of our measure of exposure to the epidemic. We restrict our sample to areas with more than 20,000 residents, which account for more than 99% of all opioid deaths and 99% of the total population.

Cross-sectional correlations at baseline. In Table 2, we present regression equations that summarize the correlates of the geographic distribution of these variables at baseline, i.e., in 1996. First, the level of prescription opioids per capita is related to the CZ's demographic composition. A greater white population share at CZ level has a positive correlation with prescription opioids per capita; the Hispanic population share and the manufacturing share of employment have a negative correlation with the opioid supply. In terms of cancer mortality, we find that it is strongly related to the share of the population over 65, negatively associated with the Hispanic population share, and positively associated with mortality from other causes of death. It does not, however, show a cross-sectional correlation with opioid mortality. Finally, the Republican vote share in 1996 is positively correlated with the white population share and the employment rate but is not correlated with cancer or opioid mortality.

IV. Measuring Exposure to the Opioid Epidemic

IV.a Mid 90's Cancer and the Epidemic

In 1996, Purdue Pharma introduced OxyContin to the market. When patented, OxyContin was described as a controlled-release oxycodone compound that substantially reduces the time and resources needed to titrate patients who require pain relief on opioid anal-

¹⁴Some CZs cross state borders. When this happens, the CZ is assigned to the state with the larger share of the CZ population. This criterion helps to preserve the strong within-cluster and weak between-cluster commuting ties.

¹⁵Congressional district boundaries are established by states after apportionment of congressional seats. Each congressional district is to be as equal in population as practicable to all a state's other congressional districts.

¹⁶The ARCOS data are available for years from 1997, so the analyses using this measure are restricted to a later period.

gesics (Oshlack et al., 1996; Quinones, 2015).¹⁷ Two key technological innovations are responsible for its success. First, its long-acting formula provided an extended window of pain relief, an improvement over the standard practice of 6-8 hours. Second, it is a single-agent narcotic, so there is no ceiling on the amount of oxycodone per tablet.¹⁸ Both of these factors significantly increased patients' access to potent doses of opioids and augmented the risk of dependency and use disorder. For example, Percocet was the most common oxycodone product on the market before 1996 and was mostly sold in the form of 2.5 mg of oxycodone per tablet. In contrast, the most common forms of OxyContin were 20 mg and 40 mg tablets of oxycodone, while 80 mg and 160 mg tablets were also available. Furthermore, OxyContin users rapidly learned that crushing or dissolving the pill causes the oxycodone to be delivered all at once—instead of the slow release over 12 hours—which induces strong euphoric effects.

Prior to the introduction of OxyContin, pain management focused on cancer and end-of-life pain treatment. Patients who suffered from debilitating chronic pain but did not have a terminal illness were excluded from long-term therapy with opioids, based on care providers' fears of the risk of severe addiction (Melzack, 1990). In this context, MS Contin, a drug also produced by Purdue Pharma, was the gold standard for cancer pain treatment. OxyContin's development was in response to the generic competition Purdue Pharma expected to face when MS Contin's patent protection expired in 1996. In their words: "Because a bioequivalent AB-rated generic control-release morphine sulfate is expected to be available sometime during the later part of 1996, one of the primary objectives is to switch patients who would have been started on MS Contin onto OxyContin as quickly as possible" (OxyContin Launch Plan, September 1995).

OxyContin was intended to take over MS Contin's market and gain ground in the much larger non-cancer pain treatment market, in which opioids were almost absent. Nonetheless, establishing the use of OxyContin for moderate and chronic pain was not an easy task; it was clear to Purdue that they were going to face pushback when expanding to the non-cancer market. Specifically, based on physicians' focus groups in 1995, Purdue concluded that *"there is not the same level of enthusiasm toward this drug for use in non-cancer pain as we identified in cancer pain"* (Purdue Pharma, 1995). The two main barriers Purdue Pharma faced were (i) the fear and stigma related to the use of opioids for non-terminal or non-cancer pain and (ii) the administrative barriers physicians and pharmacies had to overcome to prescribe and sell Schedule II drugs.

Purdue focused its initial marketing efforts on the physicians and pharmacies who faced less stigma around opioids and who knew how to navigate the paperwork related

 $^{^{17}\}mathrm{Oxycodone}$ is a semisynthetic opioid that is 50% more potent than morphine and is prescribed for acute pain management.

¹⁸Other oxycodone products on the market were a combination of oxycodone and ibuprofen or acetaminophen, and the toxicity of the former sets a limit on the amount of active ingredients in the formula.

to the distribution of Schedule II drugs: Those in the cancer pain market. On repeated occasions, Purdue states clearly that: "OxyContin Tablets will be targeted at the cancer pain Market." (OxyContin Team Meeting, April 1994). "OxyContin primary market positioning will be for cancer pain." (OxyContin Team Meeting, March 1995). "At the time of launch, OxyContin will be marketed for cancer pain." (OxyContin Launch Plan, September 1995). This, however, was only intended as their entering path to the larger non-cancer pain market. Purdue explicitly stated that:

"The use of OxyContin in cancer patients, initiated by their oncologists and then referred back to FPs/GPs/IMs, will result in a comfort that will enable the expansion of use in chronic non-malignant pain patients also seen by the family practice specialists" (OxyContin Launch Plan, September 1995).

That is, Purdue exploited its previously established network of cancer patients and their physicians to introduce its newest product to the broader pain market. This strategy also solved additional logistical problems related to the sales of Schedule II drugs, such as OxyContin. At the time of launch, only about half of the pharmacies in the country had the paperwork required to sell Schedule II drugs, and because "pharmacists are generally reluctant to stock Class II opioids", Purdue decided that their "initial targets will be the 25,000 stores who stock MS Contin", where there was no additional paperwork or training required for pharmacies to stock OxyContin.

Once the marketing strategy that aimed at eliminating the stigma surrounding opioid use for non-cancer pain was a success, Purdue changed its efforts away from the cancer pain market and into the larger non-cancer pain market. In their words, there was a "determination to avoid emphasizing OxyContin as a powerful cancer pain drug," due to "a concern that non-cancer patients would be reluctant to take a cancer drug."¹⁹ They went so far as to perpetuate the belief that oxycodone, the active ingredient in OxyContin, was weaker than morphine. They said, "We are well aware of the view held by many physicians that oxycodone is weaker than morphine. I do not plan to do anything about that." They also stated, "It would be extremely dangerous at this early stage in the product's life to make physicians think the drug is stronger or equal to morphine".²⁰

Purdue's marketing strategy succeeded in making the use of highly addictive opioids standard practice in the treatment of moderate and chronic pain for a wide range of conditions. By 2003, nearly half of all physicians prescribing OxyContin were primary care physicians (Van Zee, 2009). This strategy also opened the door for other pharmaceutical companies to promote their prescription opioids beyond the cancer market following Purdue's leadership. These companies—Janssen, Endo, Cephalon-Teva, Actavis, Insys, and Mallinckrodt—who are also part of dozens of lawsuits for their role

 $^{^{19}\}mathrm{Purdue}$ Statement Response to Leak of 2015

²⁰Deposition-Richard Sackler EXHIBIT NO. 11

in the opioid epidemic, closely shadowed OxyContin's marketing intending to grow by reducing OxyContin's market share: "Success means increasing Duragesic share at the expense of OxyContin" (Sales Force Memorandum, 2001, Janssen Exhibit S0510, State of Oklahoma v. Purdue Pharma et al.).²¹

Finally, Purdue's later strategy to promote only to top opioid prescribing physicians, those in the highest three deciles of the distribution (Figure ??), meant that areas with high initial promotion as a result of the cancer market focus, also observed higher future promotion when Purdue's plan shifted to the broader pain market.²² This created a path dependency that made initial targets always relevant even when the distribution of opioids expanded.

For our identification purposes, Purdue's marketing strategy means that areas with a higher incidence of cancer at the time of the launch of OxyContin received a disproportionate amount of marketing and prescriptions for OxyContin and other opioids. In practice, this created a spillover in high-cancer communities from cancer patients, to noncancer patients, through their common physicians. In this context, the ideal instrument is a measure of the cancer market Purdue Pharma was serving with MS Contin prior to the introduction of OxyContin. Hypothetically, there are multiple ways to proxy this market. One is to use mid-nineties MS Contin prescription rates as this was Purdue's gateway to the non-cancer pain market. However, for the period of analysis, these data are not available at the county or commuting zone level. Alternatively, we could leverage the State Drug Utilization Data (SDUD), which reports the number of prescriptions paid by Medicaid agencies at the state level. This dataset does not allow us to exploit within-state variation. However, it is useful to document that, at the state level, there is a strong relationship between MS Contin prescription rates and mid-nineties cancer mortality prior to the launch of OxyContin (see Figure ??).²³

We proxy the market served by Purdue Pharma using cancer mortality between 1994 and 1996. This variable is available at the county level and is accurately and consistently measured throughout the period. Additionally, it has a close connection to the rates of cancer patients who are using opioid painkillers to manage cancer pain (e.g., MS Contin), especially in the later stages of cancer treatment.²⁴ This instrument allows for

 $^{^{21}\}mathrm{Duragesic}$ is a fentanyl patch manufactured by Janssen, the pharmaceutical company of Johnson& Johnson.

 $^{^{22}}$ Other pharmaceutical companies follow this strategy. For example, Janssen referred to high decile prescribers as their highmost important customers in a Sales Force Memorandum for Duragesic in 2001.

²³From reading court litigation's documents, we know that at that time, Purdue had access to extremely granular prescription drugs data through a firm called IMS (later called Xponent and today called IQVIA). We have contacted IQVIA to inquire about these data, and they stated they do not keep any historical data records. A plausible alternative instrument is the number of oncologists per capita. This measure, however, is far too concentrated in the largest commuting zones.

²⁴An additional measure of cancer incidence is the rate of cancer patients in the population. Unfortunately, incidence measures reported by the CDC and the Surveillance, Epidemiology, and End Results (SEER) program are aggregated at the state level. Importantly, the two measures are highly correlated: the correlation coefficient is 0.88.

the identification of the role of the pharmaceutical industry in the origin of the crisis and to estimate the causal effect of the opioid epidemic on important community outcomes.

IV.b First Stage Evidence

We start by providing graphical evidence in panel (a) of Figure ??. We divide commuting zones into quartiles according to their level of cancer mortality before the launch of OxyContin and trace the evolution of all prescription opioids, oxycodone, hydrocodone, and morphine in these communities. Panel (a) of Figure ?? shows the evolution of the aggregate of prescription opioids per capita in commuting zones in the bottom and top quartiles of cancer mortality in 1994-1996, as well as the evolution of oxycodone—the active ingredient of OxyContin, which accounts for the largest share of this growth. It is clear from the graph that communities with high rates of cancer experienced a much larger influx of prescribed oxycodone (solid orange line) than low-cancer communities (dashed orange line), even though the two groups started the period with a comparable prevalence of oxycodone. Specifically, between 1997 and 2010, areas in the highest quartile of cancer incidence saw an increase in oxycodone gm per capita of 2,900%, and areas in the lowest quartile experienced a growth that was one-third of that, even though the incidence of cancer varied equally across the two groups, as shown in Figure ??.

Table ?? shows the results of the first-stage regression defined in Equation ??. Column 1 is a bivariate regression of prescription opioids per capita on cancer mortality at t_0 . Columns to the right add time-varying controls and different specifications of fixed effects. Our preferred specification is the one in column 5, in which we control for statetimes-year fixed effects and our covariates. Across all specifications, there is a positive and strong relationship between cancer rates in the mid-1990s and the change in opioids per capita. A one-unit (one-standard-deviation) increase in 1994-1996 cancer mortality increases the change in prescription opioids per capita relative to 1997 by 1.1 (0.13 standard deviation).²⁵ To put this figure in context, a change from a commuting zone in the 5th percentile of the cancer distribution to the 95th percentile explains 64% of the increase in opioids relative to the base period.

We show the strength of this relationship graphically in panel (b) of Figure ?? where we plot the first stage coefficients by year following this specification:

First Stage - Event study:

$$\Delta Presc. Opioids_{ct} = \alpha_1 + \sum_{\tau=1998}^{2018} \phi_{\tau} Cancer MR_{ct_0} \mathbf{1}(Year = \tau) + \alpha \Delta X_{ct} + \gamma_{st} + v_{ct} , \quad (1)$$

 $^{^{25}}$ We follow Andrews et al. (2019) recommendations and present the effective first-stage F statistic proposed by Montiel Olea and Pflueger (2013) to assess the strength of the first stage. In the rest of this paper, we refer to this as the *effective F-stat*.

where ϕ_{τ} captures the relationship between cancer mortality and prescription opioids by year. We find that starting in 1998, the second year of the opioids data, and until 2018, the last year in our data, there is a positive and statistically significant relationship between cancer mortality rates and prescription opioids per capita. However, due to the limited data availability on the illicit opioid market, our first stage analysis underestimates the impact of the initial marketing of opioids on the overall level of both legal and illegal opioid use. Previous research has established a strong causal link between prescription opioid use and illegal opioid use (Alpert et al., 2018; Evans et al., 2019).

Our hypothesis is that the connection between pre-OxyContin cancer rates and future opioid inflows is generated by the marketing efforts from Purdue and other pharmaceutical companies. Unfortunately, most of the data that could test this hypothesis is still confidential. We perform two exercises that provide evidence in this direction, one using public data and the second, using new unsealed records we digitized. First, we examine pharmaceutical marketing in 2013–2018 using the CMS Open Payments database. These data report visits and payments from pharmaceutical manufacturers to physicians related to promoting specific drugs, including payments for meals, travel, and gifts. Panels A and B of Figure ?? show that, even 17 years after the introduction of OxyContin, the share of visits and the share of payments to promote opioids relative to all other drugs was higher in high-cancer commuting zones. Commuting zones at the top quartile of the cancer distribution in the mid-nineties, relative to commuting zones in the bottom quartile, received on average 22% more opioids-related visits, and the share of payments was 83% higher. We interpret this as a measure of persistent effect of the initial targeting of cancer areas by pharmaceutical companies.

Second, records from May 2007 to December 2018 on all sales representatives' visits to promote OxyContin in Massachusetts have been released, as part of recent litigation (Figure ??). We digitized these data for 2007 to 2011 and created aggregate measures at the county level of the number of visits per 1,000, and the number of targets–either physicians or pharmacists, per 1,000. Panels C and D of Figure ?? show scatter plots of these variables on the y-axis and mid-nineties cancer mortality on the x-axis. Both of these measures show a positive relationship between cancer mortality at the time of launch and persistent future marketing in those areas. This persistence of the initial targeting is consistent with the marketing strategy discussed in the internal documents and supports our identification strategy.

V. Empirical Strategy

V.a Causal Effects

To identify the effect of the opioid epidemic on political outcomes, we exploit rich variation in opioid epidemic exposure driven by the marketing practices of prescription opioid manufacturers. Drawing on the insights from the internal documents of Purdue Pharma and other pharmaceutical companies, we proxy for epidemic exposure using cancer mortality in the mid-1990s. For each outcome variable, we consider the following specification, which is run over our sample of CZs:

$$\Delta y_{ct} = \alpha_1 + \sum_{\tau=1982}^{2020} \phi_\tau \ Cancer MR_{ct_0} \mathbf{1} (Year = \tau) + \alpha \ \Delta \ X_{ct} + \gamma_{st} + \upsilon_{ct} \ , \qquad (2)$$

where c indexes the commuting zone, s the state, and t the year and t_0 corresponds to 1996, the year of OxyContin's launch. We define Δ as the long-change operator: for any random variable W_{ct} , $\Delta W_{ct} = W_{ct} - W_{ct_0}$. The model includes a vector ΔX_{ct} that represents the long changes in the time-varying control variables. These are contemporaneous cancer mortality, the white and female population shares, the shares of the population aged 18–29, 30–49, 50–64, and above 65 years, and the share of the population aged under 1 year; all of these measured at CZ level.

Cancer MR_{ct_0} is the cancer mortality rate in CZ c in 1996 (t_0) and is interacted with a full set of year dummies indexed by τ . This reduced-form specification allows us to test for pre-trends and estimate time-varying effects on outcomes of interest. That is, the coefficients for the pre-epidemic period, i.e., ϕ_{1982} , ϕ_{1984} , to ϕ_{1994} , test whether the outcome of interest y_{ct} followed similar trends in areas with higher and lower cancer mortality before the launch of OxyContin. The main coefficients of interest, i.e., ϕ_{1998} , ϕ_{2000} , to ϕ_{2020} , measure the effect of a higher cancer mortality rate in 1996—i.e., higher exposure to the opioid epidemic—on the outcome of interest by time t.

The term γ_{st} represents state-by-year fixed effects. These fixed effects control for statespecific trends and the state-level policy changes that were common during this period that directly affected the supply of opioids—e.g., the implementation of prescription drug monitoring programs (PDMPs), the regulation of "pill mill" clinics, and policies on the availability of naloxone²⁶—as well as the evolution of our outcome variables.

The validity of our research design relies on two assumptions: (i) that cancer mortality in the mid-1990s is a good predictor of the growth in opioid supply and tracks opioid mortality and (ii) that, in the absence of OxyContin marketing, areas with higher cancer mortality in the pre-epidemic period would have exhibited the same *trends* in the outcomes of interest as areas with lower cancer mortality (Goldsmith-Pinkham et al.,

²⁶See, for example, Buchmueller and Carey (2018) and Doleac and Mukherjee (2019).

2020).²⁷ We provide supporting evidence for the first assumption in the next subsection and discuss the trends assumption in the results section.

V.b Validity of Mid-1990s Cancer Mortality as Proxy for Epidemic Exposure

We start by showing the evolution of prescription opioids per capita by cancer mortality in 1996 in Figure 2. CZs in the top quartile of cancer mortality in 1996 saw an increase of 2,900% in grams of oxycodone per capita, while areas in the lowest quartile experienced growth that was one-third of that magnitude, even though the two groups started the period with a comparable prevalence of oxycodone.²⁸ Panel (d) of Figure 2 shows estimates of the relationship between mid-1990s cancer mortality and prescription opioids per capita, taking Equation (2) to the data.²⁹ We find a positive and statistically significant relationship between mid-1990s cancer mortality and shipments of prescription opioids per capita. Commuting zones with the highest cancer incidence at the time of the launch of OxyContin– those at the 95th percentile– received 1.96 more doses of opioids per capita relative to the 5th percentile, accounting for 64% of the growth in prescription opioids from 1999 to 2018. Furthermore, Arteaga and Barone (2023) show that mid-1990s cancer mortality predicts future opioid marketing efforts, measured as the number of targets—either physicians or pharmacists—per capita and the share of visits and payments dedicated to promoting opioids relative to those for all other drugs.³⁰

We next study the relationship between 1996 cancer mortality and two measures of opioid-related mortality: prescription opioids mortality and drug-induced mortality.³¹ When we inspect the raw data, Panels (b) and (c) of Figure 2 shows that areas in the top

²⁷The identification assumptions of our research design are close to those associated with shift-share instrumental designs. As Goldsmith-Pinkham et al. (2020) discuss, in these models, identification is based on the exogeneity of the shares that measure differential exposure to common shocks. Using a Bartik instrument is "equivalent" to exploiting the shares as an instrument. We present the dynamic reduced-form estimates of this instrumental variables model.

²⁸Throughout the paper we use the top-vs-bottom quartiles comparison to ease the exposition of trends in the raw data. The estimation of effects of exposure to the opioid epidemic on outcomes of interest relies on a panel of *all* 625 CZs in the sample.

 $^{^{29}\}mathrm{Since}$ the ARCOS data are available only from 1997, we can estimate coefficients only from this date.

³⁰An alternative hypothesis is that commuting zones with higher cancer mortality would see a larger uptake of opioids from innovations in the pain medication market, even in the absence of marketing efforts. Several facts in Arteaga and Barone (2023) suggest this is not the mechanism at play. First, cancer patients had access to equally potent opioids before the launch of OxyContin, as this was standard pain management practice. For these patients, the introduction of OxyContin represented a switch from MS Contin—the gold standard to treat cancer pain—to OxyContin. Second, there is no evidence of misuse of opioids in the population most affected by cancer, as there are no increases in deaths from opioids for those over 55 years of age.

³¹Drug overdose deaths can be hard to categorize, specially when using data that spans more than one version of the ICD codes. Using drug-induced mortality alleviates these concerns since comparisons across years are less affected by changes in the ICD classification, but this comes at the cost of including a broader set of drugs as the cause of deaths. The measure includes deaths from poisoning and medical conditions caused by the use of legal or illegal drugs, and deaths from poisoning due to medically prescribed and other drugs.

and bottom quartiles of cancer mortality experienced a similar evolution in prescription opioid and drug-related mortality before the launch of OxyContin. In contrast, for the years after 1996, strong patterns emerge, and mid-1990s cancer mortality starts to predict opioid and drugs-related mortality. Panels (e) and (f) of Figure 2 presents reducedform estimates of this relationship. Our results imply that by 2010, a one-standarddeviation increase in cancer mortality would increase prescription opioids mortality by 17 percentage points.

VI. Results

VI.a Opioid Epidemic Exposure and Voting and Candidate Support

House elections. The opioid epidemic increased the share of votes for the Republican party in House elections. We start by presenting evidence using raw data. We split CZs into quartiles based on cancer incidence in 1996. Panel (a) of Figure 3 shows no difference in the pre-1996 Republican vote share between areas with high and low cancer mortality. However, soon after the introduction of OxyContin, there was an increase in the share of Republican votes in high-cancer areas. The pattern illustrated in the raw data translates into a statistically significant increase in the GOP vote share starting in 2006. We estimate that, by 2020, a one-unit higher 1996 cancer mortality rate would yield an increase of 7.9 percentage points in the Republican vote share relative to the 1996 baseline. Put another way, a one-standard-deviation higher cancer mortality rate (0.58) would increase the vote share by 4.6 percentage points (see Panel (b) of Figure 3). These estimates, though sizable, are comparable in magnitude to the decline in the Democratic vote share resulting from a 5% increase in the employment-to-population ratio. In particular, Brunner et al. (2011) find that such an increase would lead to a 8-percentage-point decrease in votes for a Democratic governor and a 6-percentage-point decrease in support for party-endorsed ballot propositions.

Demographic heterogeneity. We use CCES survey data from 2006 to 2020 to examine the heterogeneity in the effects along voters' sociodemographic characteristics.³² We start by replicating our baseline result on voting Republican in the CCES data. Table 3 and Panel (a) in Figure A1 show very similar results from this alternative data source. Next, we divide the sample by gender, age, and educational attainment level. Columns 2 through 7 of Table 3 show that along all of these sub-samples, we estimate a higher Republican vote share in communities with higher exposure to the epidemic. Our effects

 $^{^{32}}$ When using these data, we can estimate coefficients only on the interaction between 1996 cancer mortality rates and year dummies for the period 2006 (see Figure A1)— the first year for which the CCES data are available— to 2020. For Table 3 we report the coefficient on 1996 cancer mortality rates to maximize power. The outcome of interest is defined in levels because of the lack of baseline data to compute long changes.

are stronger for the population under 50 years old than for those over 50 years. The estimated effects are very similar across sex and educational attainment samples.

Election wins and geographic heterogeneity. Whether increases in the Republican vote share translate into election wins depends on how contested districts are and how much the vote increases. We show that even though the Republican vote share started to increase in 2006, it is only for years from 2012 that we start to observe evidence of an increase in the probability of a Republican win (Panel (a) of Figure 4). The main reason behind this pattern is that the initial increases in vote share were concentrated in communities with a low baseline Republican vote share (Panel (b) of Figure 4). Starting in 2014, the vote share in communities with an initially median level also began to increase, contributing to the rise in the seats' likelihood of flipping in the election.

Campaign donations. As an additional measure of effects on partisanship, we construct the number of donors per capita to House campaigns for Republican and Democrat candidates at CZ level. In Figure 5, we replicate Equation (2) and find that the opioid epidemic created a positive wedge in favor of the Republican party in the number of donations per capita. Specifically, a one-standard-deviation increase in cancer mortality increases this gap by 0.32 standard deviations. This difference is the result of the decline in donations to Democrat candidates, with no effects observed for Republicans. In terms of the donation amount, we do not estimate any effects for either party (see Figure A2). These results speak to the behavior of a small share of the population on the margin of donating to House campaigns: on average, 0.23% of the voting-age population donates in a given electoral cycle.

House members' views. The changes in vote share and additional seats won by the Republican party translated into an elected group of House members with more conservative views. We use data from Lewis et al. (2023) to asses the evolution of elected candidates' ideology, measured from their roll-call votes along the liberal–conservative dimension. An increase in this measure means more conservative views. In Panel (a) of Figure A3, we document that opioid epidemic exposure increased conservative views in the House, particularly among representatives from districts with lower baseline Republican support (Panel (b)). Nevertheless, this shift originated not from a change in the election probability of candidates at the extremes of the political spectrum in each given election year (Panels (c) and (d) of Figure A3) but rather from a change in the composition of the House.

Presidential elections and turnout. The epidemic's effects on elections are also present in the presidential election results. From the raw data, the Republican party vote share in communities in the top and bottom quartiles of the 1996 cancer incidence distribution trended similarly until the mid-1990s (Figure A4). By the 2000 election, a wedge had emerged in Republican support that widened as time went on, and by 2020, the gap in GOP vote shares in areas with high relative to low cancer mortality was greater than 0.15 points. We estimate that an increase of one standard deviation in cancer mortality in the baseline period increased the share of votes for a Republican candidate in presidential elections by 4.9 percentage points. These increases in vote share are not driven by differential changes in the extensive margin as measured by turnout. We document no notable changes along this margin in Figure $A5.^{33}$

VI.b What Drives Changes in Voting and Candidate Support: Shifts in the Composition of the Electorate or Changes in Views?

First, to investigate changes in the composition of the electorate, we examine the role of migration. We collect data on county-to-county migration flows from the IRS Statistics of Income (SOI) Tax Stats and calculate total out-migration and in-migration flows at CZ level. Figure 6 estimates Equation (2) and shows that opioid epidemic exposure is not related to differential in- or out-migration patterns. That is, CZs with high versus low 1996 cancer mortality did not experience differential migration flows either before or as a result of the opioid epidemic. However, we cannot rule out differential changes by party ideology (i.e., we do not observe the partisan composition of these flows). Nonetheless, this is consistent with previous evidence suggesting that migration provides very little insurance against adverse economic shocks (Yagan, 2019; Autor and Dorn, 2013).

Second, we consider a back-of-the-envelope calculation to test whether our results are mechanically driven by the direct mortality effect of the epidemic. We estimate what the change in the Republican vote share would have been had the missing votes attributable to opioid-related deaths gone to (i) the Democratic party or independent candidates and (ii) the Republican party. To do so, we accumulate all opioid-related deaths since 1996—the year OxyContin was introduced to the market—and compute the counterfactual Republican vote share under each assumption. The latter counterfactual indicates at most a change in this share of only 0.22 percentage points relative to the observed vote share in 2020. In contrast, our point estimates suggest that the opioid epidemic increased the Republican vote share by 4.6 percentage points by 2020 for an increase of one standard deviation in 1996 cancer mortality.

To investigate the hypothesis of changes in views, we use survey data from the 2020 CCES. For this cross-sectional exercise, we report the coefficients on 1996 cancer mortality. In columns (1) to (4) of Table 4, we find that exposure to the epidemic predicts more conservative views on abortion, gun control and immigration and more conservative self-reported ideology. This suggests that the wedge in Republican vote share between communities that we document was accompanied by a broader polarization and change in political views.³⁴

 $^{^{33}\}mathrm{We}$ do not report turn out pre-trends or effects for House elections as data are not available for midterm elections from 1990 to 1998.

³⁴Unfortunately, the questions that we use to measure ideology are not consistently included in the

VI.c What Are the Mechanisms Driving These Changes in Views?

First, we consider whether differences in attributions of responsibility for the opioid epidemic or in the importance that each party places on addressing the crisis could explain the movement toward or away from one party. According to a YouGov survey among adult Americans in 2022, both Democrats (66%) and Republicans (74%) predominantly consider drug dealers who illegally sell opioids responsible for the opioid epidemic (YouGov, 2022). Among Democrats, the next most culpable parties are considered to be pharmaceutical companies and physicians. In contrast, Republicans next attribute blame to the people addicted to opioids and pharmaceutical companies. Members of neither party see the government as the primary culprit for the epidemic; however, most Republicans and Democrats agree that the government should be doing more to address the crisis (ANES, 2021).

When we turn to the role of differential party-level responsiveness, legislation to address the opioid epidemic has had clear bipartisan support. The primary congressional response to the crisis was the Comprehensive Addiction and Recovery Act (CARA), passed in 2016 with 400 (93%) yeas. Stokes et al. (2021) analyze more than 40,000 state legislators' opioid-related social media posts from 2014 to 2019 to track partisan attention to the crisis. Using natural language processing models, they find that the volume of Democrats' and Republicans' opioid-related posts was equally correlated with state overdose death rates. These findings suggest no differential political engagement surrounding the opioid epidemic, which might have indicated vote share movements in one direction or the other. However, given the stark differences in each party's policy response to the crisis, this does not rule out the possibility of differential perceptions regarding the effectiveness of each party's approach to addressing the crisis.

With the opioid epidemic contributing to illegal drug trafficking and increased crime rates (Alpert et al., 2018; Evans et al., 2019; Sim, 2023), individuals may gravitate toward the Republican party, which is perceived as advocating for a larger police force and stricter law enforcement measures, and in fact sees these policies as tools to curve the crisis. Furthermore, previous work documents that increased salience of crime has provided electoral benefits for Republican candidates in the past (Jacobs and Tope, 2008; Boldt, 2019). Using 2020 CCES data, we find that mid-1990s cancer mortality is indeed positively correlated with expressing a preference to increase the number of police officers on the street and reporting a sense of safety around law enforcement (see columns (5) and (6) of Table 4). Such a policy response to the epidemic may also be perceived as more effective in addressing the consequences of the crisis among the electorate, in contrast to harm reduction policies primarily promoted by Democratic politicians, such as drug legalization, syringe exchange programs, and naloxone access laws, which have

ANES across time, so we exploit the 2020 CCES for this analysis.

faced increased skepticism. Recent evidence (Doleac and Mukherjee, 2019; Packham, 2022; Spencer, 2023) indicates that these policies may contribute to an increase in drug mortality. We evaluate whether support for the legalization of marijuana possession and recreational use, an example of such harm reduction policies generally supported by the Democratic Party, varies based on the level of exposure communities have had to the opioid epidemic. We collected data for 18 out of the 19 states that have put forward a ballot initiative from 2012 to 2023, and in Table 4 we find that indeed exposure to the opioid epidemic predicts lower support for marijuana legalization.³⁵ These results suggest that perceptions of the effectiveness of each party's policy responses to the epidemic played a role in the increased Republican vote share.

Next, we consider whether our results are driven by anti-incumbent sentiment. Traditional models of political accountability would argue that voters often attribute blame to a particular political actor (Persson et al., 2000). Even though as presented before, survey data shows that voters do not hold the government or any political party responsible; a natural candidate for blame is the incumbent at the time of the start of the epidemic, or an incumbent who has done a poor job of curbing the crisis and addressing its consequences. In Figure A6, we split the sample by party, according to who is in power at the time of each election, and replicate our baseline estimation.³⁶ The results of this analysis are noisy, particularly for the later years of our analysis, owing to the decreasing proportion of CZs with Democrat incumbents. However, there is limited evidence supporting the hypothesis that the increases in Republican vote share are a response to anti-incumbent sentiment when Democrats are in power.

Next, we turn to insights from work in psychology that have been brought to economics to explain the connection between economic hardship and right-wing support and polarization (De Bromhead et al., 2013; Mian et al., 2014; Autor et al., 2020). Specifically, social identity and intergroup threat theories suggest that shared experiences of hardship strengthen in-group identity, change the perceived distance between groups, and increase affective polarization (Struch and Schwartz, 1989; Brewer, 2001; Bastian et al., 2014; Nugent, 2020). Furthermore, when such hardship results from relative deprivation, anger is triggered, which has been shown to decrease cognitive processing and increase reliance on heuristics and stereotypes (Carver and Harmon-Jones, 2009). Anger also involves attributions of blame, which could be directed at political groups or institutions (Allred, 1999; Keltner and Lerner, 2010). We hypothesize that the opioid epidemic, the erosion of economic opportunities, and subsequent deterioration of one's own or associates' health

³⁵The list of states in chronological order from most recent to first is: Ohio, Oklahoma, South Dakota, Arkansas, Maryland, Missouri, North Dakota, New Jersey, Arizona, Montana, Michigan, California, Nevada, Maine, Massachusetts, Oregon, Alaska, Colorado and Washington. We could not obtain county level data for Alaska.

 $^{^{36}{\}rm Where}$ a CZ covers more than one congressional district, we split by the party with the majority of House members.

can trigger these cognitive processes.

We take this hypothesis to the data using the ANES from 1982 to 2020 to construct a measure of affective polarization, following Boxell et al. (2022). Affective polarization captures the distance between *warm* feelings toward one's own party versus the opposition party. To estimate the effect of exposure to the opioid epidemic on affective polarization, we interact 1996 cancer mortality with a dummy that takes value one after the onset of the opioid epidemic—i.e., post 1996. In column (8) of Table 4, we show this result and find that exposure increases affective polarization, although the effect is small. In 2016, the ANES introduced a module on what it means to be "truly" American. We use these questions to provide evidence of strengthening in-group identity. Specifically, the survey asks about the importance of: i) American ancestry, ii) speaking English, iii) being born in the US, and iv) following American customs and traditions. In Table 5, we find that all these aspects are very important for American identity.³⁷

Finally, with the introduction and rise of Fox News, the period of the opioid epidemic has been marked by an increase in exposure to conservative and pro-Republican party media. At the same time, a transformation in the narrative and platform of a faction within the Republican party took place.³⁸ This transformation, fueled and supported by Fox News, sought to rebrand conservative principles as representative of the working class and fostered anti-elite and anti-establishment sentiment (Peck, 2019). This narrative speaks to a segment of society that has witnessed a decline in its relative socioeconomic standing, partly because of external factors. For communities that have experienced higher exposure to the opioid epidemic, this message may resonate particularly well. In addition, the opioid epidemic received more attention from Fox News compared to more liberal media outlets such as CNN and MSNBC. Specifically, using data from the TV News Internet Archive, which collects TV clips since 2009, we find that Fox News covered stories of the opioid epidemic at a rate that was 1.5 and 1.7 times higher than CNN and MSNBC, respectively. These factors may increase the preference for Fox News in communities more exposed to the opioid epidemic and reinforce support for the Republican Party, as shown by DellaVigna and Kaplan (2007); Clinton and Enamorado (2014); and Martin and Yurukoglu (2017). We investigate this hypothesis using CCES data for 2020, year in which a question on Fox News viewership was included, and indeed, in column (9) of Table 4, we find that exposure to the opioid epidemic predicts Fox News viewership.

To summarize, we find evidence of three forces at play which help explain the movement towards the Republican Party. First, the perceived greater effectiveness of the

 $^{^{37}}$ As an additional measure of in-group identity, we look at church attendance behavior as reported in both the ANES and the CCES data; see columns (5) and (6) of Table 5. We find no evidence of changes in this behavior.

³⁸In the robustness section VII.b, we show that early exposure to Fox News does affect our estimated treatment effects.

Republican party's approach to curbing the opioid epidemic, relative to that of the Democratic party. Second, the psychological processes that arise as a result of shared experiences of hardship, leading to strengthened in-group identity and out-group animosity, which align more closely with Republican Party views. Third, the change in the narrative of both the Republican Party and Fox News, which specifically speaks to the lived experiences of the communities most affected by the opioid epidemic. On the other hand, we do not find evidence of our results being driven by migration or anti-incumbent sentiment.

VII. Robustness Checks

In this section, we explore alternative explanations for our findings and test the robustness of our results.

VII.a Placebo Checks

First, we provide evidence that lagged cancer mortality is not a predictor of the future Republican vote share in the absence of the opioid epidemic. To do so, we perform an out-of-sample dynamic reduced-form analysis for the years in our pre-period. That is, we run Equation (2) over a sample of CZs for the years 1982 to 1994 and estimate whether lagged cancer mortality—namely, cancer mortality rate in 1980—predicts our outcome variables for the years of interest. We present the results of this analysis in Panel (a) of Figure 7. These results demonstrate that before the onset of the opioid epidemic, there was no relationship between the Republican vote share and lagged cancer mortality: the estimated coefficients are statistically indistinguishable from zero.

Our identification strategy connects mid-1990s cancer mortality to future exposure to the opioid epidemic. Thus, we can test the validity of our design by estimating event-study regressions with placebo instruments—i.e., mid-1990s mortality from causes unrelated to cancer. Finding a good placebo instrument is challenging given that the causes that underlie the incidence of cancer and that of other conditions such as heart disease are not independent (Chiang, 1991; Honoré and Lleras-Muney, 2006). As a result, there is substantial overlap across underlying causes, and the correlation across measures is very high, especially among elderly age groups. With this caveat, in Panel (b) of Figure 7, we show placebo instrument regressions for under-55 influenza and diabetes mortality rates, which are less likely to be affected by the previous concern but still capture communitylevel health trends. We find no relationship between these placebo mortality rates and the post-1996 Republican vote share.

VII.b Alternative Explanations

In this subsection, we explore several alternative explanations that could account for our results. Specifically, we consider the geographic exposure to economic, political, health, and media shocks that have been documented to influence political outcomes during our period of study. In each exercise, we include a measure of exposure to a specific shock interacted with year dummies to flexibly account for its geographical impacts.³⁹

VII.b.1 Economic Shocks

Contemporaneous to the unfolding of the opioid epidemic, the United States economy faced increased import competition from both Mexico and China, the 2001 economic recession and the Great Recession, and the adoption of robotic technology advanced significantly. Potentially, some of our results could reflect exposure to these shocks instead of the effects of the opioid epidemic.

NAFTA is a trade agreement between Canada, Mexico, and the United States, implemented on January 1, 1994. Its primary goal was to eliminate trade barriers and promote free trade among the three North American nations. However, due to earlier trade agreements between the US and Canada, tariffs were mostly zero between these two countries, and the main change that NAFTA created was a reduction in tariffs for Mexico. Hakobyan and McLaren (2016) and Choi et al. (2024) document that geographies whose 1990 employment depended on industries vulnerable to NAFTA suffered significant and persistent employment and wage growth losses after its implementation. Additionally, Choi et al. (2024) find that voters in exposed counties turned away from the Democratic party. We follow Choi et al. (2024) and Hakobyan and McLaren (2016) in constructing a CZ measure of exposure to changes in tariff protection for imports from Mexico. We include this measure as an additional control to account for its effects on the Republican vote share. Panel (a) of Figure 8 shows that our results remain invariant to this alternative specification.

In October 2000, the US Congress passed a bill granting permanent normal trade relations (PNTR) with China. This trade liberalization's impact on communities is a function of the importance of the manufacturing industries for local employment, especially in industries subject to import competition from China. Regions more exposed to Chinese import competition experienced more significant declines in employment, greater uptake of social welfare programs, and increases in fatal drug overdoses (Autor and Dorn,

³⁹We follow the literature to construct measures of exposure to various economic shocks and phenomenons, e.g., political trends in rural areas. The correlation between these measures and exposure to the opioid epidemic varies between -0.04 and 0.34. Specifically, these values are: Nafta: -0.04, Fox News: -0.03, China shock: 0.18, 2001 recession: 0.05, Great Recession: 0.02, adoption of robots or automation: 0.10, 1992 share of votes for Clinton: 0.08, 2000 unionization rate: 0.13, rurality score: 0.34., number of Evangelical denomination churches: 0.16.

2013; Pierce and Schott, 2020). We follow Pierce and Schott (2020) and measure exposure to trade liberalization as the difference between the non-NTR rates to which tariffs could have risen prior to PNTR and the NTR rates that were locked in by the policy change. A higher NTR gap indicates larger trade liberalization after the passage of PNTR. Our findings are unaffected by the inclusion of this variable in our specification (see Panel (a) of Figure 9).

Next, we assess whether the 2001 and 2007 economic recessions mediate some of our effects. To do so, we measure exposure to the recession as the change in the unemployment rate from 2001 to 2000 in the commuting zone. In this same vein, we follow Yagan (2019) to construct a measure of the severity of the Great Recession. This measure is a function of the percentage point change in the commuting zone unemployment rate between 2007 and 2009.⁴⁰ We find that our estimates do not change when controlling for exposure to these economic shocks (see Figure 9).

Lastly, robotics technology advanced significantly in the 1990s and 2000s, leading to a fourfold rise in the stock of (industrial) robots in the United States. We exploit the measures of exposure to robotic technology adoption constructed by Acemoglu and Restrepo (2020) to assess whether this technological change mediates our effects. Panel (b) of Figure 9 shows that our main estimates remain unaffected when we control for this exposure.⁴¹

VII.b.2 Rural-Urban and Evangelical church Political Trends

Mettler and Brown (2022) show that rural voter support for Republicans was declining before 1996, and it has steadily increased since 2000. Given that cancer mortality is positively correlated with rurality, it is plausible that our result confounds the differential trends in rural versus urban support towards the Republican party. To address this concern, we use a measure of rurality from the United States Department of Agriculture in 1993 and add interactions with year dummies to our baseline regression. In a separate exercise, we also exclude commuting zones in the top 25% of the measure of rurality from the analysis. Panel (a) of Figure 10 shows that our results are robust to both exercises.

Recently, the majority of white evangelicals move towards the Republican party. We ask whether the support of Evangelical voters to the Republican party drives our results. To answer this question, we collect data from the U.S. Religion Census, which reports the number of churches, members, and adherents from Judeo-Christian church bodies

⁴⁰We take this measure directly from the replication package in Yagan (2019). In its construction, the author computes the annual commuting-zone unemployment rate, calculated by averaging monthly unemployment rates. These are constructed by summing monthly county-level counts of the unemployed and the number of people in the labor force across counties within a commuting zone.

⁴¹We take this measure directly from the replication package in Acemoglu and Restrepo (2020) (see Figure 4 and Equation (18)); the authors exploit variation in industry-level adoption of robots weighted by employment shares.

in the United States.⁴² Leveraging these data, we construct the share of the members (adherents) of a church with an Evangelical denomination and the number of churches with such denomination per 10,000 individuals in a commuting zone. We re-estimate our main results, including interactions of each of these measures with year dummies, to flexibly control for the presence of the Evangelical church in a commuting zone. We find that our results are robust to the inclusion of these measures (see panel (b) of Figure 10).

VII.b.3 Political Developments

In 1994, the Republican party had a historic victory, which resulted in a net gain of 54 seats in the House. This event referred to as the Republican Revolution or the Gingrich Revolution, could be an alternative explanation for the changes in voting patterns we document in this paper. Brady et al. (1996) show that Democratic losses in the House followed from voters having rejected President Clinton's legislative agenda and that this swing was both regionally and ideologically concentrated among marginal districts in the 1992 election. Following these arguments, we flexibly control for the share of votes to Clinton in the 1992 presidential election. We do not find evidence that suggests that our results are driven by this backlash against the Democratic president (see Panel (b) of Figure 9).

Considering the partisan nature of union membership, the decline in unionization rates, and its subsequent effects on income inequality and working conditions (Farber and Western, 2016; Farber et al., 2021; Frandsen, 2021), could potentially act as a confounder for the results presented in this paper. We use the CZ-level unionization rates in 2000 constructed by Connolly et al. (2019) to assess whether some of the effects that we estimate can be attributed to a correlation between our measure of opioid epidemic exposure and broader dynamics related to the political and economic effects of the decline in unionization. Figure 9 also incorporates a specification where union membership rates are added as an additional control; our results remain unaffected.

VII.b.4 Media Developments: The Introduction of Fox News

The timing of the opioid epidemic coincides with the introduction of Fox News to cable programming in selected locations in October 1996. According to DellaVigna and Kaplan (2007); Clinton and Enamorado (2014), higher initial exposure to Fox News increased the Republican vote share in the 2000 presidential elections and shifted House representatives toward the Republican party. If early exposure to Fox News is correlated with cancer

⁴²See Churches and Church Membership in the United States, 1990, collected by the Association of Statisticians of American Religious Bodies (ASARB). Members include only those designated as "full members" by the congregation. Congregational "adherents" include all full members, their children, and others who regularly attend services or participate in the congregation. Some religious groups differ in whether they count children as members or not. We report results using both measures.

incidence, some of the effects that we estimate might reflect the Fox News effect and not the effects of the opioid epidemic. To investigate this possibility, we control for early Fox News exposure using the data in Clinton and Enamorado (2014) and replicate our estimates. These data cover only 60% of our CZs, resulting in a significant reduction in sample size, and making the results noisy. However, the point estimates from a sample that includes only the CZs for which data on early Fox News exposure are available are very similar to those from our baseline specification (see Panel (b) of Figure 8).

VII.b.5 Demographics and Health Shocks

Cancer mortality in 1996 is correlated with the share of the population over 65, a demographic that has grown over time and tends to lean Republican. In Figure A7, we expand the vector of controls to include interactions between the share of population over 65 years old in 1996 and year dummies. We find that our conclusions hold when we flexibly add this share as a control. Along the same lines, given that the Republican party has a significant advantage among white men and this edge has widened in recent years, we consider whether communities with larger shares of this demographic group drive our results. To assess this hypothesis, we add to our main specification as an additional control the share of white men in 1996 interacted with year dummies. We find no evidence supporting this explanation: the estimated effects are quantitatively very similar to those from the baseline specification.

Finally, we include mortality from non-opioid despair—suicides and alcohol-related deaths—as an additional control to examine whether our results are influenced by this alternative concurrent phenomenon. Figure A7 shows that our results are robust to the inclusion of this control. This result is in line with previous studies documenting that the opioid epidemic and deaths of despair are distinct events with different timelines, origins, and geographic distribution (Ruhm, 2018; Arteaga and Barone, 2023).

VII.c Alternative Samples and Specifications

In our main specification, we restrict our sample to areas with more than 20,000 residents, which represent 99.5% of the total population. We reproduce our analysis in samples with alternative restrictions on the size of CZs, and arrive at analogous conclusions to those from the main analysis. We find a strong and positive relation exists between mid-1990s cancer mortality and the post-1996 Republican vote share (see Figure A8).

We also examine whether the relationship that we observe is contingent on any particular state. In Figure A9, we present coefficient estimates corresponding to 2000 and 2020 and demonstrate that our findings remain robust when we exclude any individual state and the five triplicate states.⁴³ Furthermore, in Figure A10 we exclude CZs in i) the

⁴³Triplicate states are five states with early versions of prescription drug monitoring programs

Appalachian region, given that it has been disproportionately impacted by the epidemic (Shiels et al., 2020); ii) the Rust Belt, which is characterized by significant deindustrialization (Alder et al., 2014); and iii) the South, where one of the largest and most debated partian shifts in a modern democracy—the exodus of white Southerners from the Democratic Party—took place (Kuziemko and Washington, 2018). These analyses do not reveal evidence of our results being driven by any specific region or group of states.

We replicate our main specification using either population weights or vote weights, and we find that both the pre-trends and our effect estimations remain unaffected (see Panel (a) of Figure A11). We also present estimates of the main effects without the vector ΔX_{ct} , i.e., with only state×year fixed effects. Additionally, we provide estimates using age-adjusted cancer mortality rates as a measure of exposure to the epidemic and arrive at similar conclusions (see Panel (b) of Figure A11).

As an additional robustness check, we construct a measure of cancer mortality that excludes deaths from lung cancer, which is less likely to be driven by behavioral and environmental factors that could correlate with our outcome variables. Arteaga and Barone (2023) show the validity of this measure as an alternative instrument for exposure to the opioid epidemic. Figure A12 presents the estimated effect sizes for each specification, i.e., we report the effect on the Republican vote share of a one-standard-deviation increase in each measure of cancer mortality. Effect sizes follow the same temporal pattern and have very similar magnitudes.

VIII. Discussion

The opioid epidemic stands as one of the most tragic events in recent US history. Its effects extend beyond the direct loss of life to the economic and political life of the communities most affected. We exploit rich quasi-exogenous geographic variation in exposure to the opioid epidemic, uncovered from unsealed internal documents from the pharmaceutical industry. Specifically, we demonstrate that the industry exploited the lower stigma surrounding opioid use in cancer patients to increase opioid prescriptions for noncancer patients in the same communities and seen by the same doctors. A later marketing practice that targeted heavy prescribers created path dependency from this initial exposure. We use 1996 cancer mortality at the CZ level as a measure of this initial exposure. Past research has shown that this exposure predicts opioid prescriptions, opioid deaths, SNAP use, disability claims, crime, homelessness, employment, and household structure changes. Here, we document that the opioid epidemic set communities on different trajectories in terms of their political support. By 2020, places that had looked very similar in the mid-1990s saw a substantial gap in their Republican–Democrat preferences as a

⁽PDMPs), or triplicate prescriptions, where researchers have documented lower levels of prescription opioids and fewer overdose deaths (Alpert et al., 2022).

function of their exposure to the epidemic. Specifically, we find that the opioid epidemic increased Republican vote shares and started to flip elections by 2012. A one-standard-deviation higher level of 1996 cancer mortality increased the Republican vote share by 4.6 percentage points in the 2020 House elections. This gap was accompanied by an increase in polarization on immigration, abortion, gun control, and self-declared ideology.

We document the complex and long-lasting effects of a public health crisis that has touched communities on health, economic, and social dimensions and indicates how it will continue to shape these communities through its effects on their elected officials and intergroup perceptions. Our findings add to a rich literature on the economic determinants of political preferences, where factors such as inequality, trade, unemployment, and income level have been studied but health has received less attention. We hope this work inspires further research into the political and long-term consequences of health disparities and health shocks, particularly in a landscape where health policies and guidelines (e.g., vaccination rates) are increasingly divided along party lines. Consequently, disease exposure and mortality have become politicized.

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IX. Figures



(a) Republican Vote Share – House Elections, 1996 Change in share Republican vote: Share Republican vote >0.21
(0.08 , 0.21)
(0 , 0.08]
<0
Not in sample</pre> (0.60 , 1] (0.50 , 0.60] (0.40 , 0.50] [0 , 0.40] (c) Cancer Mortality Rates, 1996 (d) Prescription Opioid Mortality Rate, 1999-2020 Medium - high cancer Low - medium cancer MR > 0.50 MR 0.30 - 0.50 MR 0.18 - 0.30 MR 0-0.18 Not in sample Low cancer Not in sample

Notes: This figure shows the geographic distribution of the Republican vote share in House elections in Panel (a) and its evolution between 1996 and 2020 in Panel (b). Panel (c) shows the geographic distribution of our measure of exposure to the opioid epidemic—cancer mortality in 1996—and Panel (d) the distribution of prescription opioid mortality. We restrict our sample to areas with more than 20,000 residents, which account for more than 99% of all opioid deaths and 99% of the total population. CZs not included in the sample, i.e., "Not in sample" are assigned blank color in the figures. This figure is referenced in Section III.

(b) Change in Republican Vote Sh. – House Elections, 2020–1996

Figure 2: Effects of Mid-1990s Cancer-Market Targeting on Opioid Distribution & Mortality



Notes: Panels (a) to (c) show the evolution of the distribution of prescription opioids and mortality in CZs in the bottom (dashed lines) and top (solid lines) quartiles of cancer mortality before the launch of OxyContin. Oxycodone is OxyContin's active ingredient. Panels (d) to (f) show estimates of the effects of mid-1990s cancer-market targeting on the distribution of prescription opioids and mortality. We run the following regression, analogous to Equation (2), over a panel of CZs: $\Delta y_{ct} = \alpha_1 + \sum_{\tau=1989}^{2020} \phi_{\tau} Cancer MR_{ct_0} \mathbf{1}(Year = \tau) + \alpha \Delta X_{ct} + \gamma_{st} + v_{ct}$, where y_{ct} is opioid prescriptions in Panel (b) and prescription opioid mortality in Panel (d) and the remaining variables are defined as in V.a. Since the ARCOS data are available only from 1997, we can estimate coefficients only from this date. In Panel (d), we do not reject the null hypothesis that the estimated coefficients before 1996 ($\phi_{1989}, \phi_{1990}, \ldots, \phi_{1995}$) are jointly equal to zero. The p value of this test is presented in the figure. This figure is referenced in Section V.b.

Figure 3: Republican Vote Share: House Elections



(a) Trends in High- versus Low-Cancer-Mortality CZs

(b) Effects of Mid-1990s Cancer-Market Targeting

Notes: Panel (a) of this figure shows the evolution of the share of votes for Republican candidates in House elections in the bottom (dashed line) and top (solid lines) quartiles of cancer mortality before the launch of OxyContin. Panel (b) presents estimates of the dynamic relationship between the share of votes for Republican candidates and mid-1990s cancer mortality, our proxy of exposure to the opioid epidemic. We do not reject the null hypothesis that the estimated coefficients before 1996 ($\phi_{1982}, \phi_{1984}, \ldots, \phi_{1994}$) are jointly equal to zero. The *p* value of this test is presented in the figure. This figure is referenced in Section VI.a.



Figure 4: House Wins and Vote Share Heterogeneity

(b) Effects on Republican Vote Share – by Tercile

(a) Republican Candidate Wins a House Seat

Notes: Panel (a) presents estimates of the dynamic relationship between the probability that a Republican candidate wins a seat in House elections and mid-1990s cancer mortality, our proxy of exposure to the opioid epidemic. Panel (b) presents estimates of the dynamic relationship between the share of votes for Republican candidates and cancer mortality by the initial level of Republican support in the 1996 House elections. We do not reject the null hypothesis that the estimated coefficients before 1996 ($\phi_{1982}, \phi_{1984}, \ldots, \phi_{1994}$) are jointly equal to zero. The *p* value of this test is 0.0690. For the estimates in Panel (b), the *p* values are 0.1823, 0.2619, and 0.9316, respectively, for low, medium, and high Republican support. This figure is referenced in Section VI.a.



Figure 5: Effects of Exposure to Opioid Epidemic on Per Capita Donors to House Candidates

(a) Difference by Party = Rep - Dem

(b) Per Capita by Party

Notes: Panel (a) presents estimates of the dynamic relationship between the difference in the number of donors to Republican candidates and to Democratic candidates for House elections and mid-1990s cancer mortality, our proxy of exposure to the opioid epidemic. Panel (b) presents estimates of this relationship by party of the donation recipient. This figure is referenced in Section VI.a.



Figure 6: Migration Flows and Opioid Epidemic Exposure

Notes: This figure presents estimates of the dynamic relationship between (i) out-migration (dark red) and (ii) in-migration (light red) and mid-1990s cancer mortality, our proxy of exposure to the opioid epidemic. The IRS SOI data are available for years starting in 1990. This figure is referenced in Section VI.b.



Figure 7: Placebo Checks: Out-of-Sample and Placebo Mortality Rates

Notes: This figure presents two placebo checks. Panel (a) presents estimates of an out-of-sample dynamic reduced-form analysis for our pre-period. It provides evidence that lagged cancer mortality is not a predictor of future Republican vote share. Panel (b) presents estimates of the dynamic relationship between the Republican vote share and under-55 influenza or diabetes mortality. This figure is referenced in Section VII.a.



Figure 8: Robustness Checks – House Elections, NAFTA, and the Introduction of Fox News

(a) Exposure to NAFTA

(b) Introduction of Fox News

Notes: This figure presents two placebo checks. Panel (a) presents the baseline estimates of the relation between the share of votes for Republican candidates and cancer mortality and estimates in which we control for vulnerability to NAFTA. We use data from Hakobyan and McLaren (2016) to construct this measure. There is a sample of CZ that we can not link to these data (10% of our baseline sample) so we present estimates of the baseline equation on a restricted sample to ensure comparability. Panel (b) presents the baseline estimates along with estimates in which we control for early exposure to Fox News. We use data from Clinton and Enamorado (2014). These data cover only 60% of our CZs, so there is a substantial shrinkage of sample size. Thus, we present estimates of the baseline equation restricting the sample to those CZs included in their data; we label this "Baseline on restricted sample". This figure is referenced in Section VII.b.



Figure 9: Robustness Checks – House Elections, Economics Shocks, and Political Developments

(b) Exposure to Robots, Republican Revolution, and Unionization

(a) Exposure to China Shock & Economic Recessions

Notes: Panel (a) of this figure presents the baseline estimates of the relation between the share of votes for Republican candidates and cancer mortality along with estimates in which we control for exposure to PNTR with China—termed the "China shock" in the trade literature—and the 2001 and 2007 economic recessions. We follow Pierce and Schott (2020) and construct a measure of exposure to trade liberalization as the difference between the non-NTR rates to which tariffs could have risen prior to PNTR and the NTR rates locked in by the policy change. We construct a measure of exposure to the recession as the change in the unemployment rate from 2001 to 2000 in the CZ. Similarly, we use Yagan's (2019) measure of severity of the Great Recession and CZ-level unionization rates in 2000 as constructed by Connolly et al. (2019). Panel (b) presents the baseline estimates of the relation between the share of votes for Republican candidates and cancer mortality along with estimates in which we control for exposure to robot adoption, the Republican Revolution, and the decline in unionization rates. We exploit the measures of exposure to robotic technology adoption constructed by According Longer According Connolly et al. (2019). In each exercise, we add a measure to exposure to a given shock interacted with year dummies. This figure is referenced in Section VII.b.



Figure 10: Robustness Checks – Rural and Evangelical Christians Political Trends

Notes: This figure presents robustness checks to account for trends in rural and evangelical Christians support towards the Republican party. Panel (a) presents two exercises, first, we add a measure of rurality from the USDA in 1993 interacted with year dummies. The second exercise excludes commuting zones in the top quartile of rurality (116 CZs). Panel (b) explores the role of Evangelical Christians support for Republicans. We construct three measures of the presence of the Evangelical church in 1990 in a commuting zone as a share of the population: (i) number of church members, (ii) number of church adherents, and (iii) number of churches. We add each of these measures interacted with year dummies to our regression analysis. This figure is referenced in Section VII.b.2.

X. Tables

	1982-1995			1996-2020				
	Mean (1)	Median (2)	$\begin{array}{c} \text{SD} \\ (3) \end{array}$	Mean (4)	Median (5)	$\begin{array}{c} \text{SD} \\ (6) \end{array}$		
Exposure to opioid epidemic and mortality measures								
Doses of prescription opioids per capita ^{(a)}				5.9293	4.9612	4.9227		
Cancer mortality per 1,000 (1996)				2.5466	2.5369	0.7606		
Cancer mortality per 1,000	2.4185	2.4100	0.5834	2.4907	2.4994	0.5840		
Prescription opioids mortality per $10,000^{(b)}$	0.0652	0.0000	0.1320	0.3537	0.2410	0.4424		
Voting outcomes and polit	ical view	S						
Sh. Republican votes House elections Presidential elections	$0.4522 \\ 0.5227$	$0.4665 \\ 0.5277$	$0.2131 \\ 0.1201$	$0.5659 \\ 0.5586$	$0.5782 \\ 0.5568$	$0.1798 \\ 0.1282$		
Sh. of seats held by Republicans candidates	0.4176	0.4050	0.0506	0.5118	0.5215	0.0464		
Turnout rate ^(c)	0.6587	0.6853	0.1169	0.6397	0.6405	0.0987		
Donations to House candidates per 1,000 voting-age population All to Republican candidates to Democrat candidates	$a^{(d)}$ 0.3640 0.2146 0.1841	0.2188 0.1156 0.0980	0.4241 0.2799 0.2379	$2.2560 \\ 0.9757 \\ 1.2728$	$1.3048 \\ 0.6870 \\ 0.4912$	$3.1843 \\ 0.9768 \\ 2.4669$		
House members' ideology $(positive = conservative)$	0.0529	0.0375	0.2738	0.2327	0.3290	0.3216		
Affective polarization	25.6481	20.0000	28.2703	41.8095	40.0000	32.8734		

Table 1: Summary Statistics

Notes: This table presents summary statistics for the main dependent variables and our measure of exposure to the opioid epidemic for the periods before and after the launch of OxyContin. (a) Data on opioids prescribed per capita are available from 1997. (b) We construct prescription opioid mortality from 1989. (c) Turnout rates are computed for presidential elections years. House members' ideology is measured with the Nokke–Poole first-dimension estimate; positive values in this category indicate more conservative views. (d) Statistics from donation data are from 1982 to 2016. This table is referenced in Section III.

	Prescription Opioid Doses	Cancer Mortality	Republican Vote
	(1)	(2)	(3)
Sh. of population $50-64$	40.0955^{**}	4.4302***	-0.4144
	[19.1413]	[1.7067]	[0.3496]
Sh. of population over 66	-27.8581***	9.6753***	0.2746
	[6.9707]	[1.1645]	[0.2271]
Sh. White	4.7402***	-0.3687*	0.1724***
	[0.9862]	[0.2189]	[0.0409]
Sh. Hispanic	-4.1636***	-1.0906***	-0.2202***
	[0.9622]	[0.1895]	[0.0463]
Sh. Female	7.7912	0.9267	-0.1382
	[10.2894]	[1.7778]	[0.3463]
Opioid mortality	-2.7889	3.7359^{*}	-0.0766
• F	[8.9821]	[2.012]	[0.2108]
Adult noncancer mortality	130.8359**	38.9886**	-6.4988***
	[59.5218]	[17.0479]	[2.3841]
Sh. HS diploma or less	-3.4405	0.3442	0.1876**
1	[2.3073]	[0.392]	[0.0773]
Sh. empl. in manufacture	-3.2681***	0.0289	-0.0534
	[1.0527]	[0.1599]	[0.0416]
Ln income	1.1094	0.0332	-0.0103
	[0.7636]	[0.2094]	[0.0341]
Employment rate	-7.5561	-1.9402	0.7453***
1 0	[5.0572]	[1.3366]	[0.236]
Labor force participation	-5.7464*	-0.6452	0.2803***
L L	[3.4559]	[0.5179]	[0.0965]
Cancer mortality rate	0.2422		-0.0067
v	[0.2967]		[0.0083]
Dep. var. mean	2.5333	2.8419	0.4427

Notes: This table presents estimated coefficients from a cross-sectional regression of the main dependent variables on demographic and economic characteristics and crime and health outcomes at CZ level. Standard errors are robust to heteroskedasticity. *p<0.10, **p<0.05, *** p<0.01. This table is referenced in Section III..

Dependent variable: Republican vote share in the House								
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	
Cancer 1996	$\begin{array}{c} 0.0515^{***} \\ [0.0146] \end{array}$	$\begin{array}{c} 0.0525^{***} \\ [0.0178] \end{array}$	0.0373^{**} [0.0153]	0.0439^{***} [0.0153]	$\begin{array}{c} 0.0545^{***} \\ [0.0172] \end{array}$	$\begin{array}{c} 0.0435^{***} \\ [0.0159] \end{array}$	0.0418^{**} [0.0175]	
Sample	Full sample	Pop. under 50	Pop. over 50	Male	Female	Some col- lege or less	College or more	
Observations CZs	$4,741 \\ 615$	$4,311 \\ 615$	$4,600 \\ 614$	$4,499 \\ 615$	$4,538 \\ 615$	$4,669 \\ 615$	$4,170 \\ 611$	

Table 3: Demographic Heterogeneity on Effects on Republican Vote Share

Notes: We estimate the following equation in an individual-level repeated cross-section using data from the CCES for the years 2006-2020: $y_{ict} = \alpha_1 + \beta \ Cancer MR_{ct_0} + \alpha \ \Delta X_{ct} + \gamma_{st} + \varepsilon_{ict}$. The coefficient reported corresponds to the β parameter. *p < 0.10, **p < 0.05, *** p < 0.01. This figure is referenced in Section VI.a.

Panel A. Voter's views on:	Abortion	Gun Control	Immigration	Own Ideology	
	(1)	(2)	(3)	(4)	
Cancer 1996	-0.0475***	-0.0529***	-0.0619***	-0.175***	
	[0.0169]	[0.0154]	[0.0137]	[0.0515]	
Observations	59,420	59,424	59,390	54,777	
Dep. var. mean	0.610	0.644	0.421	5.00	
Dep. var. SD	0.488	0.479	0.490	1.206	
CZs	610	610	610	607	
Period	2020	2020	2020	2020	
Source	CCES	CCES	CCES	CCES	
Panel B. Voter's views on:	Increase Police	Feel Safe	Marijuana	Affective	Fox News
	Officers	around Police	Ballots	Polarization	Viewership
	(5)	(6)	(7)	(8)	(9)
Cancer 1996 \times Post				0.981**	
				[0.412]	
Cancer 1996	0 0313***	0.0778***	-0.0256***		0.0509***
	[0.0117]	[0.0287]	[0.00845]		[0.0194]
Observations	59.419	59.354	198	42.462	25.142
Dep.var mean	0.446	3.141	0.49	36.23	0.405
Dep. var SD	0.497	0.941	0.10	32.28	0.491
CZs	610	610	198	560	587
Period	2020	2020	2012-2023	1982-2020	2020
Source	CCES	CCES	States Sec. State	ANES	CCES

Table 4: Mid-1990s Cancer Mortality and Preferences

Notes: Abortion: 1= "Always allow a woman to obtain an abortion as a matter of choice" and 0 otherwise. Gun Control corresponds to the item "Ban assault rifles," where 1= "Support" and 0= "Against." Immigration: "Increase the number of border patrols on the US-Mexican Border," where 1= "Against" and 0= "Support." Own ideology: "Thinking about politics these days, how would you describe your own political viewpoint," where 1= "Very conservative" and 5= "Very liberal". Police questions: "Increase police officers on the street by 10 percent." 1= "Support", 0= "Oppose". "The police makes me feel safe": 4= "Mostly safe", 3= "Somewhat safe, 2= "Somewhat unsafe", and 1= "Mostly unsafe". We measure support for marijuana legalization as the share of votes "Yes" in state ballots. Higher levels of affective polarization translate to higher polarization measured as the distance between feelings about own party versus the opposition party. Fox News is a dummy variable equal to 1 when respondents report watching Fox News. *Post* takes value one for electoral years after the onset of the opioid epidemic. Columns (7) and (8) include state times year fixed effects, columns (1) to (6) and (9) include state fixed effects. All but column (8) regressions include a set of control variables at CZ level and individual level. *p<0.05, *** p<0.01. This table is referenced in Sections VI.b and VI.c.

	To be truly Amer					
	Have American	Speak English	Born in US	Follow	Church attendance	
	Ancestry traditions					
	(1)	(2)	(3)	(4)	(5)	(6)
Cancer 1996	-0.0797^{**} [0.0353]	-0.0621** [0.0273]	-0.137*** [0.0293]	-0.0787** [0.0346]	0.0319 [0.0284]	0.0322 [0.0519]
Observations	10,976	10,995	10,977	10,975	42,462	58,155
Dep.var mean	2.64	1.48	2.33	1.90	3.12	4.310
Dep. var SD	1.01	0.74	1.05	0.87	1.60	0.422
CZs	615	615	615	615	560	610
Period	2016, 2020	2016, 2020	2016, 2020	2016, 2020	1982-2020	2020
Source	ANES	ANES	ANES	ANES	ANES	CCES

Table 5: In-group Identity Measures

Notes: Questions in columns (1) to (4) have answer options: 1. Very important, 2. Fairly important, 3. Not very important, 4. Not important at all. Church attendance answers options are: 1. Every week, 2. Almost every week, 3. Once or twice a month, 4. A few times a year, and 5. Never or not attending. All regressions include a set of control variables at the CZ and individual level. All regressions but column (5) include state fixed effects. Column (5) includes states time year fixed effects. *p < 0.05, *** p < 0.01. This table is referenced in Section VI.c.

A Additional Figures



Figure A1: Demographic Heterogeneity on Effects on Republican Vote Share

Notes: Panel (a) of this figure presents the baseline estimates of the relation between the share of votes for Republican candidates and cancer mortality using data from the CCES. Panels (b), (c), and (d) estimate these effects by demographic characteristics. High education includes the group of individuals reporting having completed a 4-year college degree or postgraduate education. We estimate the following equation in an individual-level repeated cross-section dataset: $y_{ict} = \alpha_1 + \sum_{\tau=2006}^{2020} \phi_{\tau} \ Cancer MR_{ct_0} \mathbf{1}(Year = \tau) + \alpha \ \Delta X_{ct} + \gamma_{st} + \varepsilon_{ict}$. This figure is referenced in Section VI.a.





Figure A2: House Campaign Median Donation Amounts

Notes: This figure presents estimates of the effect of exposure to the opioid epidemic on median donation amounts by party. This figure is referenced in Section VI.a.



Figure A3: Conservative–Liberal Ideology: Roll-Call Votes of House Members

Notes: This figure presents estimates of the dynamic relationship between candidate ideology in roll-call votes and mid-1990s cancer mortality. Panel (a) shows the main effects, and Panel (b) splits the sample by initial Republican vote share in House elections. Panels (c) and (d) show candidates' probability of being in the top and bottom percentiles of the Nokken–Poole measure. This figure is referenced in Section VI.a.

Figure A4: Republican Vote Share: Presidential Elections



(a) Trends in High- versus Low-Cancer-Mortality CZs

(b) Effects of Mid-1990s Cancer-Market Targeting

Notes: Panel (a) of this figure shows the evolution of the share of votes for Republican candidates in presidential elections in the bottom (dashed line) and top (solid lines) quartiles of the cancer mortality distribution before the launch of OxyContin. Panel (b) presents estimates of the dynamic relationship between the share of votes for Republican candidates and cancer mortality, our proxy of exposure to the opioid epidemic. This figure is referenced in Section VI.a.



Figure A5: Turnout Rates

Notes: Panel (a) shows the evolution of turnout rates during presidential election years. Panel (b) presents estimates of the dynamic relationship between turnout rates and mid-1990s cancer mortality, our proxy of exposure to the opioid epidemic. This figure is referenced in Section VI.a.



Figure A6: Effects on Republican Vote Share by Incumbent Party

Notes: This figure presents estimates of the effects of opioid epidemic exposure on vote share with the sample CZs split by whether they had a Republican or Democrat incumbent at the time of the election. This figure is referenced in Section VI.c.



Figure A7: Robustness Check: House Elections, Demographic Trends, and Health Shocks

Notes: This figure replicates our estimates of Figure 3 and adds versions with additional demographic controls. We interact the share of population aged 65 and older in 1996 with year dummies, and analogously, we add interactions with the share of the white male population in 1996. Additionally, we include mortality from non-opioid despair—suicides and alcohol-related deaths—as a control to examine whether our results are influenced by this alternative concurrent phenomenon. This figure is referenced in Section VII.b.



Figure A8: Effects of Mid-1990s Cancer-Market Targeting under Alternative Sample Restrictions

Notes: This figure presents estimates of the effects of opioid epidemic exposure on the share of votes for Republican candidates under alternative constraints on the population size of CZs included in the sample. Our baseline specification restricts the analysis to areas with more than 20,000 residents, which represent 99.5% of the total population. This figure is referenced in Section VII.c.





(a) 2000 Coefficients

Notes: This figure presents estimates of the 2000 and 2020 coefficients from an event study similar to that in Equation (2) run on a sample that excludes all CZs in the state or group of states indicated on the horizontal axis. That is, the x-axis label indicates the state left out of the estimation. This figure is referenced in Section VII.c.



Figure A10: Effects of Mid-1990s Cancer-Market Targeting: Baseline and Excluding Selected Groups

Notes: This figure presents estimates of the effects of opioid epidemic exposure on the share of votes for Republican candidates in House elections for the baseline sample of 615 CZs and for samples excluding the CZs in the Appalachian region (110 CZs), the South (222 CZs), and the Rust Belt (123 CZs). This figure is referenced in Section VII.c.



Figure A11: Robustness Checks: Weighted Estimations, Alternative Specifications, and Age-Adjusted Regressions

(a) Population-Weighted Estimations

(b) Alternative Controls and 1996 Age-Adjusted Cancer Mortality

Notes: Panel (a) of this figure replicates our estimates from Figure 3 and adds weighted versions, where the weights correspond to the number of votes and total population over 18 years old. Panel (b) shows the results of our baseline specification without controls, the baseline specification adding the share of population above $65 \times$ year dummies as controls, and a model that uses age-adjusted cancer mortality as a measure of exposure to the epidemic. This figure is referenced in Section VII.c



Figure A12: Effects of Mid-1990s Cancer-Market Targeting: Baseline and Non-lung Cancer Mortality

Notes: This figure presents estimates of the effects of opioid epidemic exposure on the share of votes for Republican candidates in House elections for the baseline sample and using non-lung cancer mortality. We multiply the estimated coefficient ϕ_{τ} by the standard deviation of cancer mortality. Thus, each of the reported values can be interpreted as the change in the Republican vote share due to a one-standard-deviation increase in cancer mortality. Our baseline measure-i.e., 1996 cancer mortality– has a mean of 2.53 deaths per 1,000 and a standard deviation of 0.58. Non-lung cancer mortality has a mean of 0.68 deaths per 1,000 and a standard deviation of 0.21. This figure is referenced in Section VII.c.